

CALL FOR APPLICATION

Toolbox of the Constructive Negotiator

The **Robert Schuman Institute** in partnership with the **Hanns-Seidel-Stiftung** and the **Eduardo Frei Foundation** starts a practical training for young politicians who want to improve their negotiation skills. Presentation and discussion with a policy expert prepares concluding topical sessions on the actual implementation of new skills into regular political work.

Based on individual applications 18 participants will be selected who are delegated by EPP parties in Central Europe (Czechia, Hungary, Poland, Serbia, Slovakia and Ukraine as well as Lebanon).

Age limit: 18-30 years.

Dates: **3 working days** as follows

04 - 06 May, 2018 (Budapest, Hungary)

arrival: Friday, 04 May, until 11am

departure: Sunday, 06 May, after 3pm

Program components:

- awareness raising to own decision making and negotiation patterns
- conflict analysis
- interest based negotiations: the Harvard Method
- negotiation in teams vs. individually
- practice negotiations
- case study: a current controversial policy subject

The program will be finalised also on the basis of selected participants' expectations.

Working language: English (no translation will be provided)

- Pre-requisites:**
- Applicants born between 1988 - 2000
 - **High level written and oral proficiency in English**
 - Recommendation by an EPP member or co-operating party

The Robert Schuman Institute is responsible for all organisational matters and any inquiries during the application process.

Contact persons: **Bence Labossa**, Project Manager bence.labossa@schuman-institute.eu
Márton Palkó, Project Coordinator marton.palko@schuman-institute.eu

**Application
process**

[Please fill out the application form](#)

Participants should attach the following documents into the application form:

- **letter of reference:**
from the delegating party (not a youth organisation!), signed by a responsible official such as a Secretary General, Member of the Board, International Secretary
- **a motivation letter on**
 - why the candidate is interested in getting involved in this project
 - how exactly it may be useful for his / her political work

We will consider complete application packages only.

APPLICATION DEADLINE: 3 PM on 10 April (Tuesday)

Conditions of Participation: Each participant must attend the event from the very beginning to the very end.

Financial Arrangements

The costs of the course, including *lectures, trainings* as well as costs of *full board and lodging* will be covered by the organisers. (Participants will be accommodated in double rooms.) Participants should have their international and local *travel costs* be paid by their delegating party or by themselves.

Should you require any further information about the series, please do not hesitate to contact us.

Gábor Berczeli
Acting Director

on behalf of
Doris Pack
RSI President